

# A STUDY ON FACILITIES OR SERVICES PROVIDED BY THE LOGISTIC SERVICE PROVIDERS WITH REFERENCE TO TIRUPPUR EXPORT GARMENT INDUSTRY, TAMILNADU

**Gokilavani S**

*Assistant Professor*

*Kristu Jayanti College*

*K.Narayanapura, Kothanur,*

*Bengaluru, Karnataka 560077*

*E-mail: [gokilavani@kristujayanti.com](mailto:gokilavani@kristujayanti.com)*

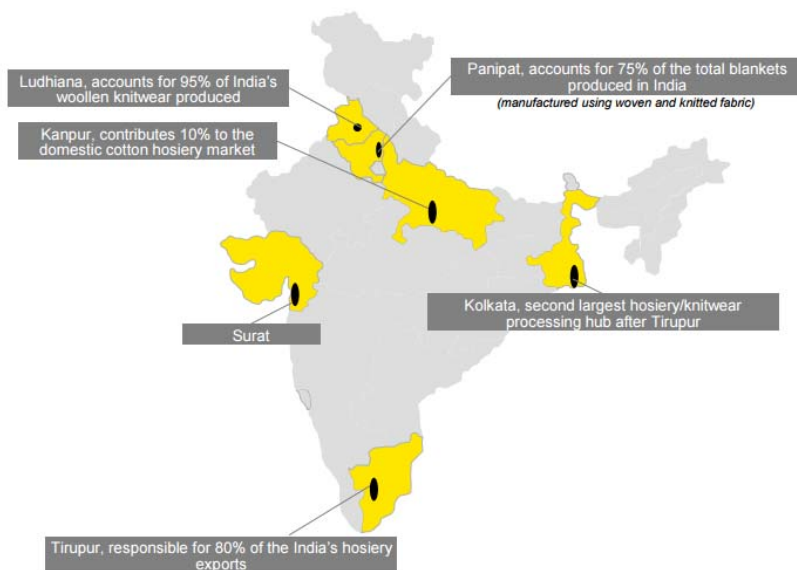
---

**Abstract**—*Tiruppur, a hub for knitwear, and its nearby areas, boast of a ₹46,000-crore annual apparel business and house the entire ecosystem that supports the industry. Almost every street in this 159-sq.km. City witnesses some activity related to knitwear production. Yet, all has not been well in Tiruppur for the past years. Therefore to know the facilities provided by the logistic service providers, the researcher framed the objective as to analysis the various facilities or services provided by the logistic operators with reference to Tiruppur Export Garment Industry, Tamilnadu. The primary data will be collected from the exporters and will be analysis with suitable statistical tools. Based on the data collection, suggestions and conclusions will be followed, which will help the exporters to well-known the facilities or service provided by the logistic operators in Tiruppur city. It will show a clear picture for the exporters for the betterment of the export business in a successful manner.*

## **Introduction**

The logistics industry in India is evolving rapidly and it is the interplay of infrastructure, technology and new types of service providers that will define whether the industry is able to help its customers to reduce their logistics costs and provide effective services. Supply Chain Management is the integration of key business processes from end user to original suppliers that provides products, services, and information that add value for customers and other stakeholders.

Export growth is not up to the expected level, investments have been need-based, and there is a struggle to be price-competitive. “Companies targeted annual business of ₹1 lakh-crore by 2020, including domestic sales. In the five years between 2012 and 2017, annual exports increased from ₹10,500 crore to ₹26,000 crore. The growth was flat for the last two or three years. However, companies are confident of reaching the target by 2022,” says Raja M. Shanmugham, president of Tiruppur Exporters’ Association (TEA). His confidence stems from the recent announcement by the government that all embedded taxes in exports would be reimbursed. The incentives that the industry received before implementation of GST through different schemes worked out to nearly 13.2%. This was reduced to 5.7% after GST, he says.



### Global race

The industry is witnessing a global race where there is more competition. Some countries have an advantage because of the GSP and the support from their respective governments. Buying trends are also changing. Some brands have gone in for 16 seasons in a year and have a signature design for each season. This means garments for each season need to be supplied on time. The exporting units need to adapt to these changes and go with the rhythm, says Mr. Shanmugham.

Despite the challenges, it is the inherent strengths of Tiruppur, and its focus on efficiency and technology that have helped it sustain exports for the last two years, according to Mr. Sakthivel. The exporters are of the view that they will be able to bag orders if they are price-competitive. Since countries such as Bangladesh and Cambodia have the GSP advantage, the Indian government's support is crucial for the garment industry. But, the recent decline in overseas demand has dampened this momentum. Focus on key three areas — incentivising technology upgrades, expanding to new markets, and product innovation — can turn the situation around.



### Objectives of the study

1. To analysis the facilities or services provided by the logistics operators with special reference to Tiruppur Export Garment Industry.

**FACTOR ANALYSIS**

The logistic companies provide so many services to the organisations in Hosiery export industry, in Tiruppur. The important services cannot be identified on the basis of all these services taken for the study. So the attempt made to find out the important services provided by the logistic companies to the organisations in Tiruppur, on the basis of opinion given by the organisations in Tiruppur.

**Factor analysis of facilities or services provided by the logistic operators**

This comes under data reduction and factor analysis is followed to reduce the complexity of the data. Kaiser Meyer Olkin and Bartlett’s test (KMO) is conducted on data to judge the application of factor analysis. The following table provides the KMO Test.

**TABLE 1: Kaiser-Meyer-Olkin Test**

|  |                                     |          |
|--|-------------------------------------|----------|
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. |                                     | 0.859    |
| Bartlett's Test of Sphericity                    | Approximately Chi-Square Difference | 1339.680 |
|  |                                     | 105      |
|  | Significance                        | 0.000    |

The KMO Test value 0.859 which is closer to unity (1) ensures the sample adequacy to apply the test and Barlett’s Test ensures the significance of the Co-relation matrix.

The following is the table of Communalities, the Communalities is the contribution of the item to the factors extracted.

**TABLE 2: Communalities in services provided by logistic operators**

| Factors  | Initial | Extraction |
|--|---------|------------|
| Booking space with carrier                                     | 1.000   | .529       |
| Choosing the route   | 1.000   | .730       |
| Taking delivery from the exporter                              | 1.000   | .741       |
| Arranging for warehousing                                      | 1.000   | .787       |
| Monitoring the cargo movements                                 | 1.000   | .761       |
| Arranging for letter of credit                                 | 1.000   | .806       |
| Arranging for Documentary assistance                           | 1.000   | .767       |
| Arranging for Free shipping bill                               | 1.000   | .611       |
| Arranging for insurance  | 1.000   | .727       |
| Arranging for customs release                                  | 1.000   | .612       |
| Interface with government agency                               | 1.000   | .602       |
| Claim for duty drawback  | 1.000   | .781       |
| Arranging for Duty entitlement passbook                        | 1.000   | .732       |
| Services to avail EPCG scheme (Export Promotion Capital Goods) | 1.000   | .703       |
| Services to avail incentives under 100% EOU/ EPZ               | 1.000   | .667       |
| Extraction Method: Principal Component Analysis.               |         |            |

The Communalities values ranging from 0.529 to 0.806 indicates that all the items contribute more than 50% of the information to the factors extracted.

Eigen values the number of factors decided by the Eigen values which are greater than or equal to. The following is the table of Eigenvalues.

TABLE 3: Eigenvalues of services provided by logistic operators

| Component  | Initial Eigenvalues |               |              | Extraction Sums of Squared Loadings |               |              | Rotation Sums of Squared Loadings |               |              |
|--|---------------------|---------------|--------------|-------------------------------------|---------------|--------------|-----------------------------------|---------------|--------------|
|  | Total               | % of Variance | Cumulative % | Total                               | % of Variance | Cumulative % | Total                             | % of Variance | Cumulative % |
| Booking space with carrier                                     | 8.330               | 55.531        | 55.531       | 8.330                               | 55.531        | 55.531       | 3.825                             | 25.500        | 25.500       |
| Choosing the route   | 1.149               | 7.657         | 63.188       | 1.149                               | 7.657         | 63.188       | 3.722                             | 24.813        | 50.312       |
| Taking delivery from the exporter                              | 1.077               | 7.177         | 70.365       | 1.077                               | 7.177         | 70.365       | 3.008                             | 20.053        | 70.365       |
| Arranging for warehousing                                      | .863                | 5.750         | 76.115       |                                     |               |              |                                   |               |              |
| Monitoring the cargo movements                                 | .793                | 5.289         | 81.404       |                                     |               |              |                                   |               |              |
| Arranging for letter of credit                                 | .599                | 3.993         | 85.397       |                                     |               |              |                                   |               |              |
| Arranging for Documentary assistance                           | .458                | 3.055         | 88.452       |                                     |               |              |                                   |               |              |
| Arranging for Free shipping bill                               | .385                | 2.563         | 91.015       |                                     |               |              |                                   |               |              |
| Arranging for insurance  | .307                | 2.046         | 93.062       |                                     |               |              |                                   |               |              |
| Arranging for customs release                                  | .264                | 1.761         | 94.823       |                                     |               |              |                                   |               |              |
| Interface with government agency                               | .227                | 1.511         | 96.333       |                                     |               |              |                                   |               |              |
| Claim for duty drawback  | .206                | 1.376         | 97.710       |                                     |               |              |                                   |               |              |
| Arranging for Duty entitlement passbook                        | .162                | 1.081         | 98.790       |                                     |               |              |                                   |               |              |
| Services to avail EPCG scheme (Export Promotion Capital Goods) | .100                | .668          | 99.458       |                                     |               |              |                                   |               |              |
| Services to avail incentives under 100% EOU/ EPZ               | .081                | .542          | 100.000      |                                     |               |              |                                   |               |              |
| Extraction Method: Principal Component Analysis.               |                     |               |              |                                     |               |              |                                   |               |              |

From the table it is understood that there are three factors (Booking space with carrier, Choosing the route, taking delivery from the exporter) which are extracting 70% of the information from the items under study.

**Table 4: Rotated component matrix**

The following rotated component matrix gives the factors identified.

| <b>Rotated Component Matrix<sup>a</sup></b>   |                  |       |       |
|---|------------------|-------|-------|
| <b>facilities / Services provided by logistic operator's</b>  | <b>Component</b> |       |       |
|   | 1                | 2     | 3     |
| Arranging for Duty entitlement passbook   | 0.765            | 0.348 | 0.158 |
| Arranging for customs release   | 0.707            | 0.173 | 0.287 |
| Claim for duty drawback   | 0.702            | 0.218 | 0.491 |
| Services to avail incentives under 100% EOU/ EPZ  | 0.663            | 0.399 | 0.260 |
| Interface with government agency  | 0.663            | 0.120 | 0.385 |
| Services to avail EPCG scheme (Export Promotion Capital Goods)  | 0.622            | 0.549 | 0.119 |
| Taking delivery from the exporter   | 0.233            | 0.814 | 0.157 |
| Arranging for warehousing   | 0.148            | 0.766 | 0.423 |
| Choosing the route  | 0.326            | 0.749 | 0.251 |
| Monitoring the cargo movements  | 0.267            | 0.722 | 0.411 |
| Booking space with carrier  | 0.436            | 0.502 | 0.295 |
| Arranging for Free shipping bill  | 0.480            | 0.482 | 0.384 |
| Arranging for insurance   | 0.139            | 0.311 | 0.781 |
| Arranging for letter of credit  | 0.330            | 0.298 | 0.780 |
| Arranging for Documentary assistance  | 0.423            | 0.217 | 0.735 |
| Extraction Method: Principal Component Analysis.<br>Rotation Method: Varimax with Kaiser Normalization. |                  |       |       |

This analysis reveals that the following are the major services provided by the logistic companies in Tiruppur to the organisations in Tiruppur.

**Findings**

**Factor analysis of facilities or services provided by the logistic operators**

The logistic companies provide so many services to the organisations in Hosiery export industry, in Tiruppur. The important services cannot be identified on the basis of all these services taken for the study. So the attempt made to find out the important services provided by the logistic companies to the organisation in Tiruppur, on the basis of opinion given by the organisation in Tiruppur.

The KMO Test value 0.859 which is closer to unity (1) ensures the sample adequacy to apply the test and Barlett's Test ensures the significance of the Co-relation matrix. The Communalities values ranging from 0.529 to 0.806 indicates that all the items contribute more than 50% of the information to the factors extracted. It is understood that there are three factors (Booking space with carrier, Choosing the route, Taking delivery from the exporter) which are extracting 70% of the information from the items under study.

**Suggestions**

- **Legal formalities**

The Hosiery Industry need to undergo lengthy and regress legal procedures and formalities are concern which leads to slow in logistic operations. Hence it can be made flexible, easy to follow and online transparent document system.

- **Problems in ports**

Most of the respondents Opined that there is inadequate mother ship operations for logistic supply chain system, this leads to Non-Availability of cargos slow product movement from one destination to another destination. So it is suggested that Special Economic zone port can be improved in all other ports like Tuticorin.

- **Problem of labour in logistics**

The scale of economics of countries like China, Singapore and Japan by following their traditional labour oriented flexible concept shows a better sign, where as in India labour force or trade union plays an important role in designing the logistic operations whether it is domestic or international. Hence the logistic operators, Hosiery manufacturing units and government should consider the labour issues then and there in order to overcome uninterrupted logistic operations.

**Conclusion**

The researcheralso insists that the adequate and modern infrastructure is required to the logistic operators in order to satisfy the customer and thereby reach the goal.A leading exporter and integrated player in Tiruppur says Europe is the key market for Tiruppur. The EU and U.S., together, constitute 70% of the market for knitwear exporters. Quality and delivery are important for exporters to gain the confidence of buyers. Prices can be negotiated. So, managements should focus on ensuring quality even when prices are under stress. Changes for better operation and management processes need to be adopted by all stakeholders in the knitwear town for it to leap to the next growth trajectory.